

## SPCC 15 June 2016 Kjell Arne Nielsen



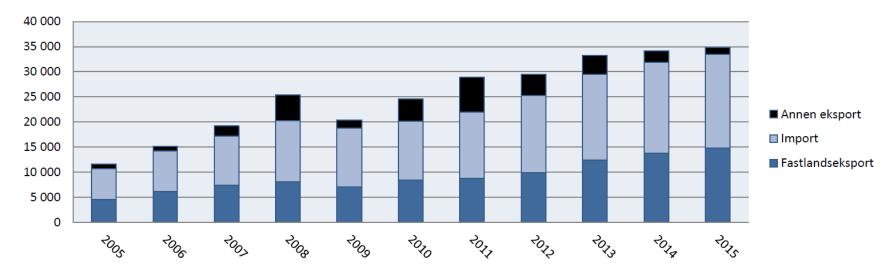
#### **Bi-Lateral trade – Seen from Norway**

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	Δ15	Δ 05/15
Fastlandseksport	4 505	6 113	7 380	8 076	7 044	8 445	8 793	9 910	12 384	13 780	14 776	7 %	228 %
Annen eksport	908	846	2 037	5 122	1 598	4 4 4 0	6 902	4 234	3 824	2 294	1 374	-40 %	51%
Import	6 174	8 134	9 750	12 206	11 747	11 728	13 140	15 380	17 082	18 105	18 675	3 %	202 %
Samhandel	11 587	15 093	19 167	25 404	20 389	24 613	28 835	29 524	33 290	34 179	34 825	2 %	201 %

#### Samhandel med varer (2005-2015)

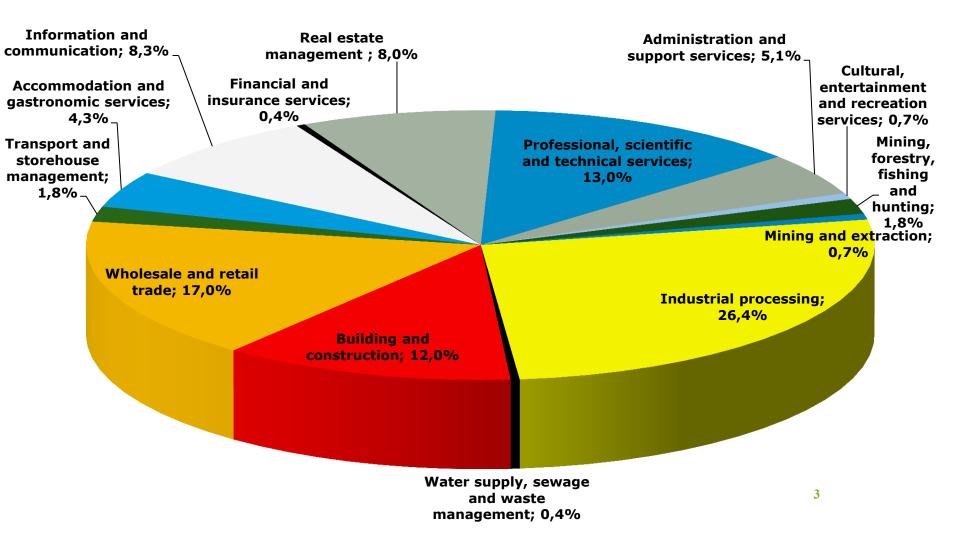
Millioner NOK, løpende kroneverdi; Annen eksport er råolje, naturgass, skip og plattformer

Kilde: SSB, utenrikshandel med varer





#### Norwegian companies in Poland by sector



#### Norwegowie Inwestują Miliardy w Polskie Wybrzeże



Apartamentovia; "Duna" nad nad polskim wybrostam. O'oler Permitiprosp







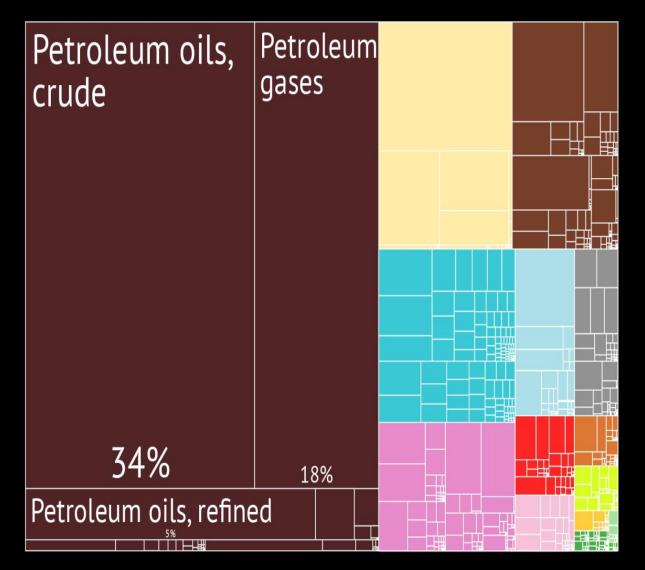
TRADITIONALLY PREPARED • HOT SMOKED READY TO EAT • RICH IN OMEGA-3



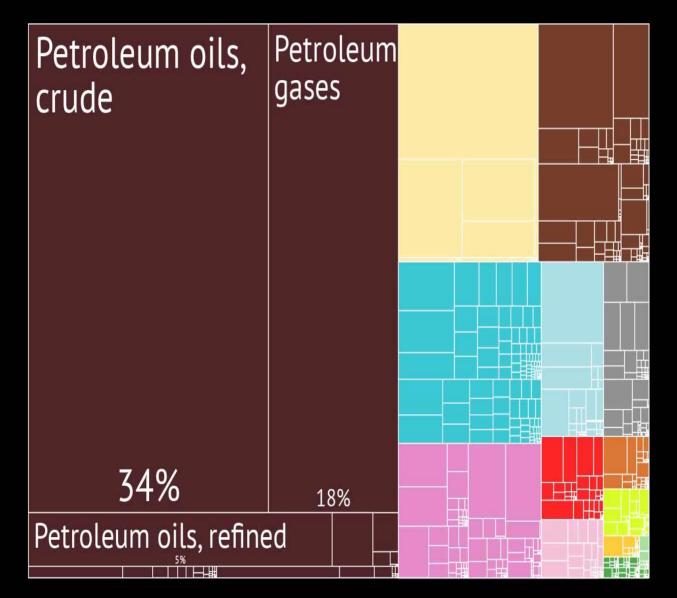




#### Norway 2014

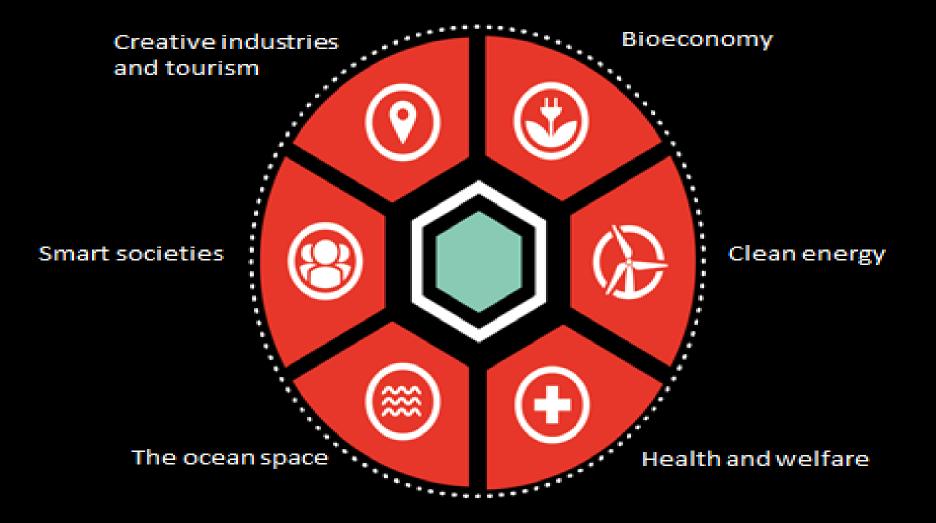


#### Norway 2040



#### **Inputs and Recommendations 2015**

Universitetet i Agder Fylkesbondelagene i Aust- og Vest-Agder Norges Forskningsråd SINTEF Astero AS ÅKP AS Koppernæs AS Legesea GE Vingmed Ultrasound Møller Bil Eco1 Energigården Norske Varmeleveranser AS Oplandske Bioenergi AS Norsk Bioenergiforening Bioland Eidsiva Bioenergi Opplandske Bioenergi AS Biodrift AS Norgenta -North German Life Science Agency HWF Hamburg Business Development Corporation NBCC Unger Fabrikker AS Eltek Fylkeskommunene Videregående skoler Energy Growth Partners Havkraft Statkraft Energi Norge Larviksbanken Den Norske Klub i Hamburg Commerzbank DNB Rainpower Bellona StormGeo Nobio Nofima Fylkesmannskontorer Elliptic Labs Etleap Montaag design StartupLab Alliance capital DirtyBit bSafe/Bipper Marsec XL Nurx LO NHO Skaperkraft Innovation Forum Norway Escalon Timely/Sporty Forgerock Meltwater Umoe Havgul Clean Energy Bergen Næringsråd Eidfjord Fjell & Fjord Hotel Thon Hotel Kautokeino Jazzköke Food in Action Nordic Choice Hotels Høgskolen i Ålesund Samisk Høyskole NTNU Fotballklubben Odd Grenland Prosjekt Sápmi Næringshage Comlight AS Sunnmørsposten 3IN Drammens Tidende NCE Maritime CleanTec Vannklyngen Smart Water Cluster GCE Blue Maritim Hamburg@work GCE Node NCE Subsea Arena Heidner HurumSuccess Communication CTO Projekt2508 GmbH Egge Gård MT - Marine Technologies Rørosmat Slakterens kjøkken Eiker gårdsysteri Nortura SA Matmerk Bryggeri- og drikkevareforeningen Wikborg Rein Dynatec Group AS Oshaug Metall A Norwegian Fashion Institute Moods of Norway Norwegian Rooms MESH Eyde-nettverket WW NMBU Universitetet i Oslo Mat og Drikke Næringsforum Nøtterøy Kommuner Norsk Industri Tekna Ferd Sosiale Entreprenører KREM Ambassaden i London Stavanger Symfoniorkester Aker Solutions Det Norske Oljeselskap DNV GL Statoil Nordic Aquafarms Wilhelmsen Ships Services NordNorsk Reiseliv AS Hurtigruten Helsedirektoratet DIFI Norsk design- og arkitektursenter Samerådet Sametinget Sjømatrådet Stortingsrepresentanter Varner-Gruppen Telenor Agua Imara /SN Power BI SIVA Civita Rederiforbundet Norsk Venturekapitalforening UD NFD Ambassader og generalkonsulater Norges arktiske universitetet VisitOslo NHO Reiseliv BI:Centre for Creative Industries Norsk Kulturråd Music Norway SoCentral NITO Norsk Gjenvinning Virke, og mange andre



#### Democracy

#### Trust

### Expertise

### Independence

## Advanced technology Raw materials

# Our 10 recommendations

Norway must set a clearer direction and invest where we have comparative advantages. Private and public stakeholders have so far identified six key opportunity areas for growth and value creation Norway should be the world leader in the development and implementation of sustainable solutions.



In order to be chosen, one must be known. Therefore we must further develop Norway's national brand for attracting capital, knowledge, talent and tourists.



Norway needs a national export strategy developed in partnership with the industry.



Norway should the next few years prioritize to commercialize research results so that we can build new businesses, industrialize new industries and create jobs in Norway.



The public sector must demand new solutions and challenge the business community to develop future products and services



The Government has prepared 98 white papers that directly or indirectly affect the ability to innovate in society. There is a great need to see these in context.

# We need to get more entrepreneurial companies to grow big with base in Norway



Norwegian business and industry must quickly adopt new digital solutions to remain competitive.



The public sector must be improved and digitized to reduce the growth in operating expenses

