



**Finnish Trade Guild
Annual General Meeting
16.6.2020**

Agenda:

1. Opening of the meeting
2. Legality of the meeting and quorum
3. Election of chairman, secretary and two vote counters for the meeting
4. The Board's Activity Report for year 2019
5. FTG budget and Sponsors' funds allocation in 2019
6. Activity plan for year 2020
7. Election of the FTG Board for year 2020
8. Appointment of FTG candidates to the 2020 SPCC Board
9. Any Other Business
10. Closing the meeting



1. Opening the meeting – Chairman

Due to covid-19 outbreak in March, the board decided to cancel the original meeting planned on Thursday, 12th March and move it to later date.

Due to SPCC plans and year closure, the board decided the meeting date to be 16th June and recommended to participate the meeting online.

2. Legality of the meeting and quorum

3. Election of the chairman of the meeting, secretary and two vote counters



4. FTG activity in 2019 – meetings and events

Board meetings:

FTG: January (AGM), March, June, August, November, December

SPCC: monthly board meetings

Main events:

- FTG Summer Picnic 8th Jun 250 participants
- Crayfish Party 14th Sep 34 participants
- Finnish Independence Day (6 December) 110 participants

Other:

- Business Breakfasts in cooperation with Finnish Embassy (one per season)
- FTG became part of FinnCham network
- Ice Hockey evening 10th May (FIN-CAN)
- Participation in SPCC events
- Membership campaign continued – result one of the highest net increases
- Board lunch with Embassy and Mr. Ambassador Nov 2019
- Event videos and increased promotion of FTG in LinkedIn



4. FTG Activity report - SPCC



SPCC activity in 2019

- 416 members (31 December 2019)
 - Corporate: 390
 - Honorary: 24
 - Individual: 2
- Activity:
 - 95 events
 - 4.200 participants
 - Warsaw, Tricity, Szczecin, Poznan, Wroclaw and Krakow

Video: https://www.youtube.com/watch?v=Q_WM8wBejsY



4. FTG activity – membership update 2019

FTG membership status 31.12.2019:

Number of corporate members: 72, honorary members: 6

JOINED			RESIGNED			NET result per section	
#	##	fee	#	##	fee		
1	Kiilto Polska	3360	1	Kemira Gdańsk	3700		
2	Atinea Sp. z o.o.	3700	2	Confero Consulting	1900		
3	Hivemind	1900	3	NTA Sp. o.o.	3700		
4	Suomen Tilajavastuu Oy	3700	4	Tomczask & Partners Kancelaria Prawna	1900		
5	Kancelaria RP Karoliny Bonarskiej - Lenarczyk	1900	5	Kochański i Partnerzy	3700		
6	Miilux	3700	6	Fristads Kansas Poland	3700		FI
7	Eco Logistics Hub Poland	1900	7	Avaintec Oy	1900		5
8	SDA Sp. z o.o.	3700					
9	Nordic Business Forum	3700					
10	Peterka & Partners	3700					
11	Dunning, Kruger & Associates	3700					
12	Seito	3700					
PLN, in 38660			PLN, out 20500				
net result, PLN 18 160							

Net result: +5

4. FTG activity – membership update 2020

FTG membership status June 2020:

Number of corporate members: 66, honorary members: 6

Membership 2020					
JOINED			RESIGNED		
	FIRM	FEE	FIRM	FEE	
1	Solteq	3700	1	NEFCO	3700
2	UpSteam	1900	2	Atinea Sp. z o.o.	3700
			3	Extended Tools Polska	1900
			4	Expatriate House	1900
			5	Hivemind	1900
			6	Kancelaria Radcy Prawnego Karoliny Bonarskiej-Lenarczyk	1900
			7	Kiilto Polska	3700
			8	Nordcloud	3700
	PLN	5600			22400
	fees net	-16800			
2	NET	-6	8		

Net result: -6

5. FTG budget and Sponsors' funds allocation in 2019

Total FTG budget in 2019: 78 365 PLN

SPCC allocation to FTG in 2019: 20 000 PLN

	Section costs net	Sponsors/Partners	Income from Sponsors	Total cost
National sections meetings 2019				
<i>Summer Picnic</i>	10,815	Ecovis, YIT, Suomen Unipol, Leinonen, Greencarrier, Nordea- extra quests	22880	33695.4
<i>Crayfish Party</i>	11,462	income from participation fees	4032.48	15494.44
<i>FTG Independence Day's Night</i>	-2,225	YIT, Nordea, Fortum, KONE, Teknos, Spondeo, Business Finland guests	31400	29175
TOTAL SPENT	20,052		58,312	78,365
Total BUDGET 2019	20,000			
TOTAL FINAL BALANCE	-52			

SPCC fund allocation for 2020: 21 000 PLN



SPONSORS in 2019



COOPERATION PARTNERS

C.K. Fish

Dobre Wina

Finnair

Fiskars

Tactic Games



6. Activity plan for year 2020

- Adjusting to “new situation”:
 - Summer picnic moved to Sep 5th
 - Crayfish party at risk – the board will evaluate situation in August
 - Independence day planned as normally
 - Business breakfasts moved to online for time being
 - Meeting with the Ambassador with FTG members May 24th
 - AGM held in combination of physical and online meeting
- New member acquisition programme to continue
 - However due to covid-19 FTG (and SPCC) has lost members and board is expecting membership change for 2020 to be negative

7. FTG Board proposal for 2020

- **Marcin Bruszewski (Fortum) - Chairman of the Board**
- Tuomas Asunmaa (Spondeo) - Vice Chairman
- Markku Ekholm (Suomen Unipol) - Board Member
- Esa Tuomi (Nordea Bank) – Board Member
- Tomasz Konarski (YIT) - Board Member
- Piotr Hajdecki (Business Finland) - Board Member
- Piotr Pruś (Ecovis) - Board Member

New members:

- Maria Onikki-Gorski (Leinonen) - Deputy Board Member
- Harri Reiman (HRX) - Deputy Board Member

New members replace Mikko Tähtinen (van Cargo) and Jan Grönqvist (Leinonen).



8. Appointment of FTG candidates to the 2020 SPCC Board

Marcin Bruszewski (Fortum)

– FTG Chairman

Tuomas Asunmaa (Spondeo)

– FTG Vice Chairman

Markku Ekholm (Suomen Unipol)

– FTG Board Member



9. Any other business

10. Closing the meeting

